

**2019/2020**

**CAR & TRUCK NOTES:**

- All Dates are subject to change – All changes will be communicated via the Fleet DNB and Fleet.Ford.Com
- Selected vehicle lines and/or options may balance out earlier than reflected due to high demand and/or commodity shortage.
- Shaded boxes indicate dates in the past.

Vehicle Line	19MY Fleet Final Order Due Date	19MY Last Day to Spec Change/ Cancel	19MY Balance Out Date	20MY Order Bank Open Date	20MY Scheduling Begins	20MY Job #1 Date
Aviator	N/A	N/A	N/A	01/22/19	02/28/19	05/06/19
Continental	05/31/19	07/05/19	09/13/19	07/08/19	08/01/19	09/16/19
Econoline	08/30/19	09/19/19	12/19/19	9/16/2019 (21MY)***	10/17/2019 (21MY)***	1/2/2020 (21MY)***
VSO	08/02/19	08/22/19	11/21/19	09/16/19	11/14/19	02/03/20
Ecosport	03/01/19	03/14/19	06/28/19	03/27/19	04/11/19	07/01/19
Edge	07/05/19	07/18/19	09/27/19	07/15/19	08/15/19	09/30/19
Escape	04/26/19	05/16/19	08/02/19	05/13/19	06/13/19	08/19/19
Expedition	07/05/19	07/25/19	10/13/19	07/17/19	08/15/19	10/14/19
Explorer	11/02/18	11/22/18	03/01/19	01/14/19	02/28/19	05/06/19
Fiesta	03/29/19	05/09/19	08/01/19	N/A	N/A	N/A
F-150	07/05/19 07/05/19	DTP: 7/25/19 KC: 08/15/19	DTP: 10/06/19 KC: 11/3/19	07/15/19 07/15/19	08/15/19 08/15/19	DTP: 10/07/19 KC: 11/04/19
VSO	06/07/19	08/15/19	09/20/19	08/16/19	09/12/19	12/02/19
F-150 Police	07/05/19	08/15/19	11/03/19	07/15/19	08/15/19	11/04/19
Flex	08/30/19	10/24/19	12/20/19	N/A	N/A	N/A
Fusion	04/26/19	05/09/19	08/03/19	05/13/19	07/18/19	08/05/19
Early B/O: SEL GAS AWD (P0E) SE Appearance Pkg (AAMAX)			11/29/18			
Early B/O Paints: Ruby Red Blue Metallic Rich Copper Ingot Silver Metallic Shadow Black (Police only)	04/26/19	05/09/19	06/28/19	N/A	N/A	N/A
Police VSO	04/26/19	05/09/19	08/02/19	05/13/19	06/13/19	08/05/19

MKC	05/03/19	05/16/19	08/02/19	05/13/19	06/13/19	08/19/19
Medium Truck	08/30/19	09/19/19	12/19/19	9/16/2019 (21MY)***	10/17/2019 (21MY)***	1/2/2020 (21MY)***
VSO	08/02/19	08/22/19	11/21/19	09/16/19	11/14/19	02/03/20
MKT	08/30/19	10/24/19	12/20/19	N/A	N/A	N/A
MKZ	05/03/19	05/09/19	08/02/19	05/13/19	07/18/19	08/05/19
Early B/O Paints: Ruby Red Blue Metallic Rich Copper Ingot Silver Metallic	05/03/19	05/09/19	06/28/19	N/A	N/A	N/A
Motorhome	08/30/19	09/12/19	12/13/19	09/16/19	10/17/19	12/16/19
VSO	07/02/19	09/12/19	11/15/19	09/16/19	10/17/19	01/13/20
Mustang	05/03/19	05/16/19	08/09/19	05/09/19	06/13/19	08/12/19
Nautilus	07/05/19	07/18/19	09/27/19	07/15/19	08/15/19	09/30/19
Navigator	07/05/19	07/25/19	10/13/19	07/17/19	08/15/19	10/14/19
PI Sedan	11/02/18	11/22/18	03/01/19	N/A	N/A	N/A
VSO	11/02/18	11/22/18	03/01/19	N/A	N/A	N/A
PI Utility	09/21/18	11/22/18	03/01/19	07/02/18	02/28/19	05/06/19
VSO	09/21/18	11/22/18	03/01/19	07/02/18	03/28/19	06/03/19
Ranger	08/02/19	08/22/19	11/15/19	08/12/19	09/12/19	11/18/19
Super Duty	08/02/19	08/22/19	KTP:11/03/19 OHAP:11/14/19	08/14/19	09/12/19	KTP:11/04/19 OHAP:11/18/19
VSO	07/05/19	08/22/19	10/07/19	08/14/19	08/14/19	12/02/19
VSO PAINT ONLY	01/18/19	01/18/19	10/07/19	08/14/19	08/14/19	12/02/19
Taurus	11/02/18	11/22/18	03/01/19	N/A	N/A	N/A
Transit	07/05/19	07/25/19	10/17/19	07/15/19	08/15/19	10/21/19
VSO	06/07/19	06/27/19	08/30/19	06/10/19	08/15/19	12/16/19
Transit Connect	02/01/19	02/07/19	04/18/19	02/11/19	03/14/19	05/06/19

\*\* Due to varying demand, the fleet final order due date may change with little or no advance notice.

\* Subject to change depending upon RPO Job Last Date

\*\*\* Medium Truck and E-Series will be skipping the 2020MY, transitioning directly from 2019MY to 2021MY with no gap in production.